

A clear path from investment to operating maturity.

Joint execution plan — Glemo delivery and investor involvement, phase by phase.



GLEMO · DELIVERY

- Hire and train first RMs
- Build the sales playbook
- Activate brokerage: MRV, Vivaz/Cyrela
- Initial AI Agent onboarding
- RM ramp: 2 -> 25 in 6 months
- Scale Canopus, Lopes, BRZ, Rôgga
- AI Agent to partner base
- Activate Brazil -> US corridor
- Operational breakeven at month 4
- Marketplace SaaS expanding
- Data & BI layer consolidated
- 40-RM organization, including 6 managers
- Peak capacity ~1,000 units/mo
- Net revenue ~USD 23.1M in Year 2
- Prepare conditional Growth Round
- Expand marketplace and international channels

INVESTOR · INVOLVEMENT

- Sign SAFE and deploy capital
- Advisory board seat (0.5%)
- Validate hiring plan
- Open network and partner contacts
- Strategic introductions
- Progress checkpoint #1
- Support on scale decisions
- Co-investor introductions
- Progress checkpoint #2
- Support Growth Round
- Follow-on decision
- Introductions to fund network

Shared accountability, phase by phase.

Glemo runs the operation; the investor unlocks capital, network, and validation.

